

Message Text

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PAGE 01 BAGHDA 00351 191047Z

50

ACTION COME-00

INFO OCT-01 NEA-14 ISO-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SP-03

CIEP-02 LAB-06 SIL-01 OMB-01 FTC-01 STR-08 DRC-01

/101 W

----- 075893

R 080730Z JUN 74

FM USINT BAGHDAD

TO SECSTATE WASHDC 1008

INFO AMEMBASSY BEIRUT

C O N F I D E N T I A L BAGHDAD 351

E.O. 11652: N/A

TAGS: BEXP IZ

SUBJECT: MAJOR PROJECTS IN IRAQ

REF: STATE 113694

1. USAM SHARIF CO. WELL KNOW IN IRAQ AS BIG, AGGRESSIVE AND FAIRLY MODERN ORGANIZATION. ALTHOUGH USINT DOES NOT HAVE PRECISE DETAILS, USAM SHARIF CO. CERTAINLY CAPABLE OF HANDLING PROJECTS OF MAGNITUDE DESCRIBED BY AZIZ SHARIF REFTEL.

2. OUR ONLY DOUBTS ABOUT FIRM ARE GENERATED BY AZIZ SHARIF'S STATEMENT THAT HIS FIRM IS AGENT FOR SEVERAL U.S. FIRMS INCLUDING CARRIER. THERE ARE NO LONGER AGENTS IN IRAQ IN TRADITIONAL SENSE. FIRMS OR INDIVIDUALS HERE MAY MAKE ARRANGEMENTS UNDER WHICH LOCALS WILL FOLLOW MARKET AND INFORM FOREIGN SUPPLIERS OF OPPORTUNITIES. NEGOTIATIONS ARE CARRIED ON DIRECTLY BETWEEN FOREIGN SUPPLIER AND APPROPRIATE IRAQI STATE AGENCY. IF SALES ARE MADE, LOCALS GET A VERY SMALL PERCENTAGE (.5 TO 1.5) FOR THEIR SERVICES IN ALERTING SUPPLIER.

3. FOREGOING ASIDE, USAM SHARIF CO. IS WORTH CULTIVATING BY U.S. FIRMS. USINT WILL CALL ON COMPANY HERE TO FOLLOW UP
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ON AZIZ SHARIF'S CALL AT COMMERCE.

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NNN

Message Attributes

Automatic Decaptioning: X
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Draft Date: 08 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: smithrj
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: GS
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Original Previous Classification: n/a
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Previous Handling Restrictions: n/a
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Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <20 AUG 2002 by WorrelSW>; APPROVED <19 FEB 2003 by smithrj>
Review Markings:

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30 JUN 2005

Review Media Identifier:
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Review Withdrawn Fields: n/a
Secure: OPEN
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